# SENATE REVENUE COMMITTEE March 27, 2003 1:00 PM STATE CAPITOL BUILDING

Members Present:	Senator Ryan Deckert, Chair Senator Ted Ferrioli, Vice Chair Senator Tony Corcoran Senator Charlie Ringo Senator Bruce Starr
Members Excused:	Senator Lenn Hannon
Witnesses Present:	Pamela Leavitt, Credit Union Association of Oregon Hal Scoggins, Farleigh, Wada & Witt, P.C. Ralph Goodwin, Grant-Baker Federal Credit Union Ava Milosevich, Selco Credit Union Tim Martinez, Oregon Banker's Association Ken Sherman, Oregon Banker's Association Counsel Brady Adams, Evergreen Federal Savings Bank Roger Christensen, Columbia River Bank Brigid O'Callahan, US Bank Senator Rick Metsger, District 26
Staff Present:	Paul Warner, Legislative Revenue Office Tara Lantz, Committee Assistant

### TAPE 74, SIDE A

003 Chair Deckert Calls meeting to order at 1:07pm.

### **OPENS PUBLIC HEARING ON SB 331**

016	Sen. Ferrioli	Introduces SB 331, which adds credit unions to the list of financial institutions in which public entities may deposit and invest funds. Discusses SB 331-4 amendments. Testifies in support of the bill because it allows credit unions to serve public entities in their communities.
064	Pamela Leavitt	Gives background on credit unions and public funds. Testifies in support of SB 331 because it would increase competition for public dollars, creating better interest rates. Refer to written testimony. Exhibit 3.
167	Sen. Starr	Asks why the witnesses are talking about taxes and other aspects of credit unions when the relating clause to the bill is public funds and advises the chair to limit testimony.
191	Sen. Deckert	Agrees with Sen. Starr and asks if the -4 amendments mollify the treasurer's office.
197	Leavitt	Responds affirmatively.
201	Sen. Ringo	Asks if there is a difference in credit unions and banks in their executive compensation.
208	Leavitt	Responds that the compensation of a financial institution is usually related to the financial assets of the institution, but that credit unions are lower on average.

221	Harold Scoggins	Responds that credit unions have no opportunity to give stock options to their employees like stock institutions do.
228	Leavitt	Refers members to written testimony from the Special Districts Association of Oregon. Exhibit 7.
236	Scoggins	Testifies in support of SB 331 and discusses the limits put on credit unions to ensure their safety and security. Refer to written testimony. Exhibit 4.
317	Sen. Ringo	Asks how many communities in Oregon have an issue with keeping funds locally because there isn't a local community bank.
321	Scoggins	Responds that he isn't sure because there are so many small communities in Oregon.
336	Sen. Deckert	Asks if they have an estimate over the next five years of the amount of money that would flow in with the passage of SB 331.
347	Scoggins	Responds that nobody can guess that because it is an open market place.
360	Leavitt	Responds that she surveyed states that have passed this legislation and they all said there wasn't a significant amount of change from anybody's perspective.
		Discussion follows.
390	Ralph Goodwin	Testifies in support of SB 331 because taxing districts desire a change in the market to provide an alternative to their present choices. Discusses taxes paid by credit unions. Refer to written testimony. Exhibit 5.
<u>TAPE 75</u>	, SIDE A	
023	Sen. Deckert	Asks how Goodwin would respond to community banks that pay income
020		taxes and argue that credit unions are at a competitive advantage.
028	Goodwin	taxes and argue that credit unions are at a competitive advantage. Responds that all financial institutions are competing every day for deposits from individuals and businesses and that this one narrow segment of the market being included would not make a significant difference.
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028	Goodwin	Responds that all financial institutions are competing every day for deposits from individuals and businesses and that this one narrow segment of the market being included would not make a significant difference. Challenges the banks that think credit unions are so great because they don't pay income tax to become one and restrict services and return profits to their
028 056	Goodwin Leavitt	Responds that all financial institutions are competing every day for deposits from individuals and businesses and that this one narrow segment of the market being included would not make a significant difference. Challenges the banks that think credit unions are so great because they don't pay income tax to become one and restrict services and return profits to their customers. Testifies in support of SB 331. Discusses Selco Credit Union and the differences between credit unions and banks. Refer to written testimony.
028 056 071	Goodwin Leavitt Ava Milosevich	Responds that all financial institutions are competing every day for deposits from individuals and businesses and that this one narrow segment of the market being included would not make a significant difference. Challenges the banks that think credit unions are so great because they don't pay income tax to become one and restrict services and return profits to their customers. Testifies in support of SB 331. Discusses Selco Credit Union and the differences between credit unions and banks. Refer to written testimony. Exhibit 6.
028 056 071 209	Goodwin Leavitt Ava Milosevich Sen. Ringo	<ul> <li>Responds that all financial institutions are competing every day for deposits from individuals and businesses and that this one narrow segment of the market being included would not make a significant difference.</li> <li>Challenges the banks that think credit unions are so great because they don't pay income tax to become one and restrict services and return profits to their customers.</li> <li>Testifies in support of SB 331. Discusses Selco Credit Union and the differences between credit unions and banks. Refer to written testimony. Exhibit 6.</li> <li>Asks if credit unions have reduced the rules for membership.</li> </ul>
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028 056 071 209 213	Goodwin Leavitt Ava Milosevich Sen. Ringo Leavitt	<ul> <li>Responds that all financial institutions are competing every day for deposits from individuals and businesses and that this one narrow segment of the market being included would not make a significant difference.</li> <li>Challenges the banks that think credit unions are so great because they don't pay income tax to become one and restrict services and return profits to their customers.</li> <li>Testifies in support of SB 331. Discusses Selco Credit Union and the differences between credit unions and banks. Refer to written testimony. Exhibit 6.</li> <li>Asks if credit unions have reduced the rules for membership.</li> <li>Responds affirmatively and discusses field of membership legislation.</li> <li>Discussion follows.</li> </ul>

		opposition to SB 331 because there needs to be a line drawn somewhere in what credit unions are allowed to do if they are going to be treated differently than banks.
368	Sen. Ringo	Asks if there is any way to get a concrete number on the amount of tax revenue that would be lost.
373	Martinez	Responds negatively.
387	Brady Adams	Testifies that he is supportive of credit unions, but that he is opposed to SB 331 because it is an issue about fairness. Discusses his own financial institution, which is chartered similarly to credit unions and yet is still taxed.
<u> TAPE 7</u>	4, SIDE B	
087	Sen. Starr	Asks how many financial institutions there are in the state chartered like Evergreen Federal Savings Bank.
089	Adams	Responds that there are two and discusses why there needs to be a line drawn.
110	Sen. Ringo	Asks if Adams could change to a credit union and still fulfill its mission.
113	Adams	Responds that he could become a credit union or a bank but that he doesn't have any intentions of doing so because he feels strongly about the charter he has.
139	Sen. Ringo	States that Adams seems to be asking the committee to apply the arguments for his bank to the banking community in general.
142	Adams	Responds that he cannot speak for other banks, but if they are talking about the issue of fairness, this is not fair for his bank.
183	Sen. Ringo	States that a compelling reason for him to pass SB 331 is that credit unions are membership owned and most banks are not.
190	Adams	Responds that if one institution that is membership owned, such as own, and pays taxes when credit unions do not, then the system is unfair.
		Discussion follows.
212	Sen. Deckert	Asks why this bill is where the line should be drawn.
214	Adams	Responds that the public entities are dependent on tax dollars to make their programs work.
227	Martinez	Responds that Oregon has a good mix of large and small banks to serve Oregonians and that they do things for the community as well.
251	Roger Christensen	Testifies in opposition to SB 331 because it is unfair to banks that pay income taxes. Discusses his own bank's contributions to the community.
330	Sen. Starr	Asks if the -4 amendments change his opinion at all.
334	Christensen	Responds negatively.
358	Sen. Ringo	Asks how many towns have a credit union and no community bank.
364	Christensen	Responds that he doesn't know.

Discussion follows.

382 Brigid O'Callahan Testifies in opposition to SB 331 because public entities in Oregon are well served by banks in Oregon. Refer to written testimony. Exhibit 8.

## TAPE 75, SIDE B

101	Sen. Ringo	Asks about limitations of deposits.
		Discussion follows.
136	Sen. Metsger	Testifies in support of SB 331 because public entities should have the option of using credit unions.

### CLOSES PUBLIC HEARING ON SB 331

#### **OPENS WORK SESSION ON SB 331**

249	Sen. Ringo	MOTION: MOVES SB 331-4 AMENDMENTS DATES 3/27/03 BE ADOPTED.
251	Sen. Deckert	ORDER: HEARING NO OBJECTION, MOTION PASSES: 4-0-2. SENATORS EXCUSED: HANNON, FERRIOLI.
252	Sen. Ringo	MOTION: MOVES SB 331 TO THE SENATE FLOOR WITH A DO PASS AS AMENDED RECOMMENDATION.
255	Sen. Deckert	ORDER: ROLL CALL VOTE: SENATORS ANSWERING AYE: CORCORAN, RINGO, STARR, DECKERT. SENATORS EXCUSED: HANNON, FERRIOLI. Sen. Ferrioli and Sen. Metsger will carry the bill on the Senate Floor.
257	Sen. Deckert	Adjourns meeting at 2:49pm.

Tape Log Submitted by,

### Tara Lantz, Committee Assistant Exhibit Summary:

- 1. SB 331, Paul Warner, Staff Measure Summary, 1p.
- 2. SB 331, Paul Warner, Proposed SB 331-4 Amendments, 1p.
- 3. SB 331, Pamela Leavitt, Written Testimony, 4pp.
- 4. SB 331, Harold Scoggins, Written Testimony, 2pp.
- 5. SB 331, Ralph Goodwin, Written Testimony, 2pp.
- 6. SB 331, Ava Milosevich, Written Testimony, 4pp.
- 7. SB 331, Hasina Squires, Written Testimony 1p.
- 8. SB 331, Brigid O'Callaghan, Written Testimony, 3pp.