SENATE COMMITTEE ON BUSINESS AND CONSUMER AFFAIRS Hearing Room Tapes 73, 74, & 75 MEMBERS PRESENT: Sen. Bill Kennemer, Chair Sen. John Lim, Vice-Chair Sen. Gene Derfler MEMBERS EXCUSED: MEMBERS ABSENT: Sen. Joan Dukes Sen. William McCoy STAFF PRESENT: Darrell W. Fuller, Committee Administrator Carol A. Smith, Committee Assistant MEASURES HEARD: SB 1076 Public Hearing SB 81 Public Hearing SB 994 Public Hearing SB 940 Work Session HB 2654 Work Session SCR 9 Public Hearing and Work session SB 623 Work Session SB 550 Work Session SB 579 Work Session SB 969 Public Hearing SB 970 Public Hearing SB 774 Public Hearing SB 505 Public Hearing these minutes contain materials which paraphrase and/or summarize statements made during this session. only text enclosed in quotation marks report a speaker's exact words. for complete contents of the proceedings, please refer to the tapes. TAPE 73, A 005 CHAIR: Calls the meeting to order as a subcommittee at 3:12 p.m. SB 559 is moved to next Thursday. CHAIR: Opens PUBLIC HEARING on SB 1076. 010 DARRELL FULLER, Committee Administrator: Gives overview of the bill. 006 WITNESSES: Julie Evey, Department of Motor Vehicles Eugene Ebersol, Department of Justice 009 JULIE EVEY, Department of Motor Vehicles: Submits written testimony in opposition to the bill (EXHIBIT A). Feels the Department of Motor Vehicles will see an increase in complaints and compliance by extending the time allowance. 015 SEN. DERFLER: Asks for clarification. Do you want to keep at the present time frame? CHAIR: Announces we are now in full committee. (3:15 SEN. LIM joins 020 meeting.) 022 EUGENE EBERSOL, Department of Justice: Testimony in opposition to the bill. The bill is a step backward. Gives history of the ten-day rule. The ten-day rule is supported by the Independent Auto Dealers. Explains why the 30-day rule is a problem for the Department of Justice and the Department of Motor Vehicles. Refers to: --consigning dealer interest; --enforcement; --lag period;

--consumer not getting money; --title problem; --encumbered vehicle; --consumer versus the bank; --three-fold window of time; --litigation; --Legislative Counsel; --the bill relative to the author's intention.

064 CHAIR: Closes PUBLIC HEARING on SB 1076. 068 CHAIR: Opens WORK SESSION on SB 940.

WITNESSES:

Stephen Schneider, Financial Fraud, Department of Justice Patricia O'Sullivan, Department of Consumer and Business Services

069 STEPHEN SCHNEIDER, Department of Justice: Submits written testimony in support of SB 940 (EXHIBIT O). Mentions written testimony submitted last meeting. It preserves protection offered to consumers. The Department continues to receive complaints from victims of scams or travel related failures. Bill will serve as a deterrent. This bill will not impede business activities in the tour and travel related industry. The Department took random survey of three surety companies. It was their determination that the premiums and underwriting requirements were not overly burdensome. The Department believes UTPA -2 amendments would be duplicitous.

096 CHAIR: Were the complaints involving Oregon businesses?

098 SCHNEIDER: Refers to a printout that gives figures from 1991 to 1995, tracking complaints. In discount travel packages there were 793 complaints; in general travel and tourism, inclusive of travel agents, there were 299 complaints. A large portion of these were directed at Oregon businesses.

108 SEN. DERFLER: Asks questions regarding the -4, -5 and -6 amendments.

113 SCHNEIDER: Responds just picked up the amendments.

128 SEN. LIM: What kind of complaints were received?

130 SCHNEIDER, responds to SEN. LIM there were problems concerning: --deposits; --delivery of packets; --delivery of services; --direct financial loss to the consumer.

127 SEN. DERFLER: Were you able to resolve most of the complaints?

138 SCHNEIDER: Yes, but a lot of them have not been. Mentions businesses that have gone under and businesses from out-of-state. Sometimes it is impossible to get the monies out.

144 SEN. DERFLER: Most of them were required to have bonds.

145  $\,$  SCHNEIDER: My understanding is that it does not allow any compensation to the consumer.

- 155 SEN. LIM: Question regarding the \$100,00 bond.
- 161 SCHNEIDER, refers to: --the surety bond, and premium; --underwriting characteristics; --the department's intent on SB 940 versus bond requirements.

178 PATRICIA O'SULLIVAN, Department of Consumer and Business Services: Addresses the -3, -4, -5, and -6 amendments and explains which ones to drop. Addresses voluntary registration requirement and advertising; nonprofit exemption, and school groups. States they support the original bill with the -4, -5, and -6 amendments.

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MOTION: SEN. DERFLER moves to ADOPT the -4, -5, and -6 amendments with technical CONCEPTUAL CHANGES.

VOTE:	CHAIR: Hearing no objection, the MOTION CARRIES.
MOTION:	SEN. DERFLER moves SB 940, AS AMENDED, to the Floor with a DO PASS recommendation.
VOTE:	MOTION CARRIES. AYES: DERFLER, LIM and KENNEMER ABSENT: DUKES AND MCCOY CARRIER: KENNEMER

290 CHAIR: Closes WORK SESSION on SB 940. CHAIR: Opens PUBLIC HEARING on 994. 308 CHAIR: Advises he is working on a telecommunications bill and SB 994 will be used and substantially amended, and will not be moved forward. CHAIR: Closes PUBLIC HEARING on SB 994. CHAIR: Opens WORK SESSION on SB 2654. 292 315 CHAIR: Announces this bill has been inappropriately referred to our committee. It is a banking bill but it is technical and basically deals with legal issues and needs to be reviewed in Judiciary. MOTION: SEN. DERFLER, moves HB 2654 to the Floor WITHOUT RECOMMENDATION AS TO PASSAGE and REFER to JUDICIARY. VOTE: CHAIR: Hearing no objection, MOTION CARRIES. ABSENT: DUKES and MCCOY 293 CHAIR: Closes WORK SESSION on SB 2654. CHAIR: Opens PUBLIC HEARING on SCR 9. 294 WITNESSES: John Mangis, Department of Veterans Affairs 312 JOHN MANGIS, Department of Veterans Affairs: Submits written testimony in support of the bill (EXHIBIT B).Explains the bill relevant to World War 11. No provisions are made for post-Vietnam veterans. A resolution does not do a lot. This would give me one more tool. Lists groups who are in support of the bill. There is no knowledge of the opposition to the bill. It is an expression of the feelings of legislature and veterans. SEN. LIM: Asks which are the five states? 368 MANGIS: Responds Alaska, Oregon, California, Wisconsin and Texas are 394 the only states that are authorized to issue what they call qualified veteran mortgage bonds. CHAIR: Closes PUBLIC HEARING on SCR 9. CHAIR: Opens WORK SESSION on SCR 9. MOTION: SEN. LIM moves SCR 9 to the Floor with an ADOPTION recommendation. VOTE: MOTION PASSES AYES: DERFLER, LIM and KENNEMER ABSENT: DUKES and MCCOY CARRIER: LIM 390 CHAIR: Closes WORK SESSION on SCR 9. : TAPE 74, SIDE A 010 CHAIR: Opens WORK SESSION on SB 623. 012 DARRELL FULLER, Committee Administrator: Gives overview and refers to amendments. WITNESSES: Wanda Wahus, Oregon Independent Auto Dealers Association Julie Evey, Department of Consumer and Business Services Ron Terry, Oregon Independent Auto Dealers Association. 020 WANDA WAHUS, Oregon Independent Auto Dealers Association: Testimony in support of SB 623. Explains the amendments to the bill. 040 JULIE EVEY, Department of Consumer and Business Services: Gives number of licensed dealers in Oregon. Explains they can only display four cars. Many do not have licenses. 067 WAHUS: Elaborates on number of vehicles that can be displayed and selling without a license. 073 SEN. LIM: Question regarding people who would refurbish a car and sell it. 074 EVEY: That is an exception; they can do two without a license. 075 CHAIR: Asks RON TERRY to respond. 080 RON TERRY, Oregon Independent Auto Dealers Association: Says there are no exceptions there, relative to a

wrecker. If you buy the car for profit; to refurbish for profit, you

cannot do that. 100 CHAIR: Asks them to work together. 110 CHAIR: Closes WORK SESSION on SB 623. 114 CHAIR: Announces a five-minute recess, explains situation involving Senate Floor and committee meeting attendance conflict. (States that SENATORS DUKES and MCCOY should be listed as absent, not excused.) CHAIR: Opens PUBLIC HEARING on SB 81. 160 WITNESSES: Jim Carlson, Oregon Health Care Association Margaret Carlie, Oregon Health Care Association 169 JIM CARLSON, Oregon Health Care Association: Testimony regarding care facilities. Gives explanation of amendments. MARGARET CARLIE, Oregon Health Care Association: Refers to nursing care regulations; gives statistics and details. Addresses: -Attorney General and survey reports; --Unfair Trade Practices; --compliance agreements; --facility monitoring; receivership; --residents right statement; unseasonable clothing; --civil penalties; --suspension of payment; --Attorney General office going after for care issues; misuse of consumer advocacy issues. --Attorney General and unfair trade practices; --lawsuit with the state of Oregon. 299 --average number of misstatements is six; any one is a misrepresentation; --\$100,000 fine: --amendments; --outline of what Attorney General has in store. 303 CHAIR: We will schedule work session at a later time on SB 81. 304 CHAIR: Closes PUBLIC HEARING on SB 81. CHAIR: Opens WORK SESSION on SB 550. 300 DARRELL FULLER, Committee Administrator: Gives history of bill and amendments; the -5 are from SADLER; -4 are from Legislative Counsel. 334 WITNESSES: Dick Sadler Chris Lyons, Oregon Liquor Control Commission Mike Reed, Oregon Liquor Control Commission RICHARD SADLER: Submits written testimony in support of SB 550 (EXHIBIT H). Refers to his amendments, cites changes that would like to have made. Refers to percent by volume and by weight. Both standards would help. 385 CHRIS, LYONS, Oregon Liquor Control Commission: Submits written testimony in support of the bill (EXHIBIT G). Asked for -4 amendments. Explains what they do. TAPE 73, SIDE B LYONS: Continues, explanation of -4 and -5 amendments. Reference to 036 grocery stores marketing chocolates. They don't have a philosophical problem. 050 CHAIR: Questions regarding the label; food and alcohol. 056 LYONS: Quotes how Line 12 should read. SADLER: Response to CHAIR hoping to not have this narrowly defined; 065 addressing a policy viewpoint. 080 MIKE REED, Oregon Liquor Control Commission: Refers to a conversion table. A solid component added to this gets into volume versus weight. You need a chemist to address the results. 090 SEN. LIM: Question of how the sales problems are going to be addressed? 092 SADLER: His understanding is up to the retail establishment. Believes the label is the determining factor. LYONS: OLCC Does not dictate to sellers how items containing alcohol 094 will be displayed.

096 SEN. LIM: Further question about above. You feel comfortable with the -5 with that. LYONS: There is a risk. We would discipline a licensee just as if they 120 sold a bottle of beer. They would get a ticket  $\ensuremath{\bar{\text{for}}}$ selling to a minor. MOTION: SEN. LIM moves to ADOPT the SB 550-5 amendments as 149 amended. VOTE: CHAIR: Hearing no objection, the SB 550-5 amendments are ADOPTED. MOTION: SEN. LIM moves SB 550, AS AMENDED, to the Floor with a DO PASS recommendation. VOTE: MOTION CARRIES. AYES: DERFLER, LIM and KENNEMER ABSENT: DUKES and MCCOY CARRIER: KENNEMER 150 CHAIR: Closes WORK SESSION on SB 550. CHAIR: Opens PUBLIC HEARING on SB 579. 152 DARRELL FULLER, Committee Administrator: We have substantial -1 amendments; there may be a constitutional problem, regarding relating clause on the bill. WITNESSES Peggy Collins, Building Codes Division 154 PEGGY COLLINS, Building Codes Division: Submits written testimony in support of the bill (EXHIBIT F). Explains the amendments and her request for changes. States the bill is in good shape. Had not heard of the word from Legislative Counsel. CHAIR: Comments regarding Legislative Counsel. Let's discuss this with the President and hold this over. 200 CHAIR: Closes PUBLIC HEARING on SB 579. 215 CHAIR: SEN. DERFLER has to leave. We are minus two members today. We will have simultaneous hearing on SB 774, 969 and 970 for the purpose of hearing from Paul Gustafson. Then hear SB 505. Under the circumstances today we would not have an adequate vote. Anticipate SB 505 will pass out next week, favorably. (States we are in subcommittee.) 225 CHAIR: Opens PUBLIC HEARING on SB 774, 969 and 970. WITNESSES: Paul Gustafson, Autosave, Autosafe 228 PAUL GUSTAFSON, Autosave, Autosafe: Testimony in support of the bills. Has been in auto business in Portland for 30 years. Gives further qualifications for judging an auto and its resale value in the independent appraisal business. Gives an example of what the process entails, mentioning: --totaled car; 276 --appraisal firms: --adjuster value on a vehicle; --Time frame, settlement offer; 303 --lowballing, 10 to 35 percent below market value; today maybe 50 per cent; --collision coverage; --State Farm appraisal clause; 330 --competent appraiser; disinterested appraiser; third appraiser; --defrauding the insured; 399 --tying up the presiding judge; --time frame for his example. TAPE 74, SIDE B 0.30 GUSTAFSON, continues: --compliance, --insured need a legal mind looking at the problem versus an insurance oriented mind. --civil and criminal problems; --Attorney General has said is going after automobile fraud. 035 GUSTAFSON: Voices concerns regarding fraud in the insurance industry. Gives an example of a personal experience with a client similar to STARK. Wrote briefs for the presiding

judge. The presiding judge turned it and the opposing sides briefs over to a retired supreme court judge. He had decided for the other side. Wouldn't talk to him

about it. Subsequently heard that the retired supreme court judge is the defense counsel for the insurance company.

070 GUSTAFSON: Gives another personal experience regarding a message left on his answering machine. From that time on, for a year and a half had every one of his clients send complaints. Out of 2,000 complaints 60-70 percent were not dealt with.

079 CHAIR: Comments moving the Consumer Advocacy position over to the AG's office is complicated. There is a need for better enforcement.

086 GUSTAFSON: Comments regarding need for certification of appraisers.

090 CHAIR: Is there any licensing or bonding of these individuals? I can go out and appraise vehicles? How many appraisers are there in the state?

098 GUSTAFSON: There is no licensing or bonding. Looking in the yellow pages there are maybe 15 companies in Portland that do this, I am only one not involved with an insurance company.

130 CHAIR: Closes PUBLIC HEARING on SB 774, 969 and 970. CHAIR: Opens PUBLIC HEARING on SB 505.

145 CHAIR: Advises we are now in subcommittee and can do work session on Thursday.

WITNESSES:	Fred Shapiro
	Bruce Strase
	Laurie Dukart
	Trudy Bridgers
	Paul Kidwell
	David Steinke
	Carol Dody
	Charlotte Udziela
	in support of SB 505. Started program for
hospital treatment for sexu	
	counselors in the state. Addresses:
freedom to choose quali	fied professionals;

--free market forces interfered with because not covered; --restraint to small business; --practitioner ability to provide service to rural areas; --restrictions; --absence of financial impact to the state; --refers to packet in his testimony; --mandate; --market share.

188  $\,$  SEN. LIM: Ask SHAPIRO to explain his statement that there will be no expense increase to the state.

194 SHAPIRO: It is already mandated that this service be provided. It would not be a new fiscal responsibility to the state.

SEN. LIM: Will it increase premiums?

200 SHAPIRO: Very little in Massachusetts.

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214 CHAIR: Addresses reimbursement. Closes nearly all of loop in licensing practitioners.

234 CHAIR: Any written testimony submitted will become part of the record; so not everyone necessarily need testify, written documents will become part of the record.

240 BRUCE STRASE: Testimony in support of the bill. Refers to: --options for vendorship; --rural areas; --uniformity; --inconsistencies; --good will; --small business; --diversity among the professions; --perspective and strength to the profession.

301 SEN. LIM: Question regarding the statistic that 20 percent of the United States' population suffering from mental disorders. Will fees and insurance premiums will go up?

318 STRASE: These are at the lower end of the scale.

324 LORRIE DUKART: Testimony in support of the bill. Blue Cross study

This just adds options for counseling. 350 SEN. LIM: Do we have health care insurers represented here? TAPE 75, SIDE A 010 DUKART: Continues, we are asking you to include mental health and include these providers. Fifteen states have already provided these in their states. More and more of them have them in their states. Refers to 1989 when licensure was given parity with other health care professionals. 020 STRASE: Cites that when mental health is taken care of other illness are minimized. 043 TRUDY BRIDGERS: Testimony in support of the bill. Refers to: --mandates; --promoting wellness in community; --catch 22; --integration of services; --down sizing of government; --access to services; --broader human services; --state cut back; --broadening spectrum of items offered to providers; --HB 2004. 070 PAUL KIDWELL: Testimony in support of SB 505. Refers to: --free enterprise market; --competition; --reduction of costs; DAVE STEINKE: Testimony in support of SB 505 (EXHIBIT D). Refers to: 102 --Polk County youth programs; --public policy; --mental health programs delayed; --mandates; --expansion of providers and cost control; --child mental health outpatient team; --cuts in general fund money in mental health division; --title 19 money for children; --poor who don't qualify; --Oregon health plan; --throwing out all mental health services. CHAIR: Ask if this would help those with insurance? Ask regarding 140 Oregon Health Plan. 151 BRIDGERS: Gives comments regarding cost. 159 CAROL DODY: Testimony in support of SB 505. Addresses pro bono service; dedicates 10-15 per cent of practice to those who do not have means. "It becomes very difficult to be a licensed person and continue to provide services that I'd like to provide to that segment of the population who does not have insurance, if in fact  ${\tt I}$  have no means to receive reimbursement from those persons who do have coverage and who can afford to pay through their insurance subscription. So  ${\rm I}$  think that in itself is another justification for giving us the provision and the mandate for coverage. CHAIR: We will have a work session later (Thursday). Questions why 182 those who oppose aren't here. CHAIR: Closes PUBLIC HEARING on SB 505. CHAIR: Adjourns the meeting at 5:20 p.m. Submitted by, Reviewed by, Carol A. Smith Darrell W. Fuller Committee Assistant Committee Administrator EXHIBIT SUMMARY: Testimony on SB 1076, Julie Evey, Department of Transportation - 1 page A в – Testimony on SCR 9, Jon Mangis, Department of Veterans Affairs - 10 pages C -Testimony on SB 505, Charlotte Udziela, Oregon Counseling Association -50 pages Testimony on SB 505, Ivan Frasier - 12 pages D -Е – Testimony on SB 505, not attributed - 1 page F -Proposed SB 579-1 Amendments, Building Codes, Peggy Collins - 5 pages

disputes that the bill will cause costs to rise.

G - Proposed SB 550-4 amendments, OLCC - 2 pages
H - Proposed SB 550-5 amendments, Richard Sadler - 2 pages
I - Proposed SB 940-2 amendments, Sen. Kennemer - 13 pages
J - Proposed SB 940-3 amendments, Senator Kennemer - 1 page
K - Proposed SB 940-4 amendments, Senator Kennemer
L - Proposed SB 940-5 amendments, Senator Kennemer
M - Proposed SB 940-6 amendments, Sen. Kennemer
N - Testimony on SB 994 submitted after the meeting, PUC, Mike Kane - 1 page
P - Testimony on SB 940, Stephen J. Schneider, Assistant Attorney General - 1 page
P - Testimony on SB 505, submitted on behalf of Eugene Organ, Disabilities Commission

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