SENATE COMMITTEE ON BUSINESS AND CONSUMER AFFAIRS Hearing Room Tapes 51 & 52 MEMBERS PRESENT: Sen. Bill Kennemer, Chair Sen. Gene Derfler Sen. Joan Dukes MEMBER EXCUSED: Sen. William McCoy Sen. John Lim, Vice Chair STAFE PRESENT. Darrell W. Fuller, Committee Administrator Carol A. Smith, Committee Assistant MEASURES HEARD: SB 266: Work Session SB 410: Work Session SB 412: Work Session SB 413: Work Session SB 462: Work Session SB 473: Work Session SB 479: Work Session SB 480: Work Session These minutes contain materials which paraphrase and/or summarize statements made during this session. Only text enclosed in quotation marks report a speaker's exact words. For complete contents of the proceedings, please refer to the tapes. TAPE 51, A CHAIR: Calls the meeting to order at 3:00 p.m. as a subcommittee. Announces we are entirely in work session only today. SENATORS LIM and MCCOY are excused, we are waiting for SEN. DUKES. States the committee increasingly is receiving amendments a few moments before the scheduled meetings for a work session. They are not in LC draft form. Also received four pages from the Department of Justice two hours before a hearing on a bill that had been on the schedule for a week for a work session. CHAIR: SB 431 at the request of the proponents is held over. CHAIR: Calls a recess while we wait for additional members to arrive. (3:15 SEN. DUKES joins the meeting.) CHAIR: Reopens the meeting as a full committee. CHAIR: Opens WORK SESSION on SB 266. DARRELL FULLER, Committee Administrator: Gives overview, and outlines work done. Lists amendments to be considered (EXHIBIT B). The adopted amendments will nullify fiscal impact. WITNESSES: Mike Reed, Oregon Liquor Control Commission SEN. DUKES moves to ADOPT the SB 266 conceptual MOTION: amendments. CHAIR: Hearing no objection the SB 266 conceptual VOTE: amendments are ADOPTED.

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EXCUSED: LIM and MCCOY

CHAIR: Refers to alcohol amount. Invites testimony from REED of the 064 Oregon Liquor Control Commission.

070 MIKE REED, Oregon Liquor Control Commission: Testifies in support of SB 266; does not have concerns about the -8 or the conceptual amendments. 070 SEN. DERFLER: There is no fiscal impact? 072 REED: No. MOTION: SEN. DUKES moves SB 266, AS AMENDED, to the 080 Floor with a DO PASS recommendation. MOTION CARRIES. VOTE: AYES: DERFLER, DUKES and KENNEMER EXCUSED: LIM and MCCOY CARRIER: KENNEMER CHAIR: Closes WORK SESSION on SB 266. 094 CHAIR: Opens WORK SESSION on SB 410. DARRELL FULLER, Committee Administrator: Reads overview and history. The -3 amendments are before us (EXHIBIT G). No fiscal or revenue impact. 100 MOTION: SEN. DUKES moves to ADOPT SB 410-3 amendments. VOTE: CHAIR: Hearing no objection, the SB 410-3 amendments are ADOPTED. EXCUSED: LIM and MCCOY 112 MOTION: SEN. DERFLER moves SB 410, AS AMENDED, to the floor with a DO PASS recommendation. VOTE: MOTION PASSES. AYES: DERFLER, DUKES and KENNEMER EXCUSED: LIM and MCCOY CARRIER: KENNEMER CHAIR: Closes WORK SESSION on SB 410. CHAIR: Opens WORK SESSION on SB 412. 128 DARRELL FULLER, Committee Administrator: Reads overview of the bill. The committee has before it the -2 amendments. There are no subsequent referrals. SEN. DERFLER moves to ADOPT the SB 412-2 138 MOTION: amendments. VOTE: CHAIR: Hearing no objection, the SB 412 -2 amendments are ADOPTED. EXCUSED: LIM and MCCOY 140 MOTION: SEN. DERFLER moves SB 412, AS AMENDED, to the Floor with a DO PASS recommendation. 145 VOTE: MOTION PASSES. AYES: DERFLER, DUKES and KENNEMER EXCUSED: LIM and MCCOY CARRIER: DERFLER CHAIR: Closes WORK SESSION on SB 412. 149 CHAIR: Opens WORK SESSION on SB 413. DARRELL FULLER, Committee Administrator: Reads overview and history of the measure. The -1 amendments are before the committee; no subsequent referral. WITNESSES: Paul Romain, MCI Telecommunications Scott Girard, Public Utilities Commission Gary Wilhelms, U.S. West Communications 159 PAUL ROMAIN, MCI Telecommunications: Submits written testimony in support of the bill (EXHIBIT C). States amendments need one correction. States how it should read. 174 CHAIR: Explain what this does. 175 ROMAIN: Adds an additional standard that the Public Utilities Commission looks at when considering the public interest. CHAIR: Asks ROMAIN to give his intent. ROMAIN: The amendments address the change from a rate-of-return 184 regulation. The change should be to promote a more efficient supply of telecommunication services. Makes a second reference to changes to be made; refers to

complaint procedure. Spoke to Assistant Attorney General, PAUL GRAHAM. From MCI's perspective we need these amendments and then are in full agreement with the bill.

221 SCOTT GIRARD, Public Utility Commission: The commission supports SB 413 and believes as written is acceptable. Addresses the amendments as referenced by ROMAIN. We feel they are not necessary to the bill.

240 CHAIR: These are not necessary?

243 GIRARD: Responds to CHAIR; refers to an opinion by SOCOLOFSKY, of the PUC.

260 GARY WILHELMS, U.S. West Communications: Testifies in support of the bill. We do not feel the amendments are necessary either; but if the committee decides to adopt this is it not a deal breaker. However, the statement from the representative from MCI that the bill is pro-consumer is strictly an opinion. I also would like to say I do not know what "promote a more efficient telecommunications system" means.

280 WILHELMS: There will be a rate case in 1998. Refers to the language in the third amendment; authority lies with the PUC; gives the Oregon Revised Statutes reference.

293 $\,$ SEN. DERFLER: Asks a question regarding language in the bill; reads from the bill.

298 WILHELMS: Doesn't know.

299 ROMAIN: This is being added to the findings that the commission must make. The things they have to look at before they determine whether this is in the public interest. All we are doing here basically is giving the PUC the authority to go to this alternate form of regulation. We need to have a little flexibility in regulation. Refers to current rate-of-return system.

335 GIRARD: I take a different tack than ROMAIN has. The determination that the PUC is charged with does not change by adding that factor. What they have to find is that in the overall balance it is in the public interest.

359 SEN. DERFLER: The way I read it says it has to provide a more efficient public telecommunication system. Gives reservations.

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MOTION: SEN. DUKES moves SB 413 to the Floor with a DO PASS recommendation.

VOTE: SEN. DUKES withdraws her MOTION.

390 CHAIR: Let's lay over until Tuesday and we will vote then.

391 CHAIR: Closes WORK SESSION on SB 413.

400 CHAIR: Opens WORK SESSION on SB 462.

418 FULLER: Gives overview and history. Explains the amendments.

WITNESSES:

Tom Bessonette, Oregon Mutual Insurance Company Representative Liz Van VanLeeuwen Eileen Rasmussen

421 TOM BESSONETTE, Oregon Mutual Insurance Company: Submits written testimony in opposition to SB 462 (EXHIBIT F). States the years that he also opposed it in the past.

TAPE 52, SIDE A

BESSONETTE: Cites two specific cases that occurred. The courts look for coverage, then stretch it. Gives a third example and cost to settle that case. Emphasizes the policy is automatically reinstated until it terminates. Oregon Mutual does not wish to expose their other customers. Refers to Section two. It tries to help us but it hasn't helped in California. The ORS's are 3 1/2 inches thick. Refers to HB 2036 passed out of Commerce today; it has a section that says a foreign company can move into Oregon and be a domestic insurance company. Our company is 99 years old; cites several other small Oregon companies that are very, very, old. Explains what his amendments do; if a fire occurs, the home is still under the homeowner's policy.

071 CHAIR: If these were amended, would this be acceptable to your company?

077 BESSONETTE: Responds. 079 REP. LIZ VANLEEUWEN: States she is one of the cosponsors of the bill. Refers to a part in the bill and says she thought that it says almost what his amendment does. 097 BESSONETTE: Responds in the negative and refers to fire loss. VANLEEUWEN: Gives what her original intent was in the bill. 100 102 EILEEN RASMUSSEN: Submits written testimony in support of the bill (EXHIBIT I). The amendment will undo the bill. The only thing we might change is the fire insurance part. I feel we are back to square one. We will have no coverage if that part is taken out. 128 SEN. DUKES: Question regarding coverage that won't be lost if running a day care. 139 FULLER: Explains, homeowners policy versus homeowners day care coverage and protecting the mortgage. CHAIR: We do not votes to move the bill today. My preference is to 140 move the -1 amendments which creates a technical correction. MOTION: SEN. DUKES moves to ADOPT the SB 462 -1 amendments. VOTE · CHAIR: Hearing no objection the SB 462-1 amendments are ADOPTED. EXCUSED: LIM and MCCOY 168 CHAIR: Closes WORK SESSION on SB 462. CHAIR: Opens WORK SESSION on SB 473. 170 DARRELL FULLER, Committee Administrator: Reads overview of the bill and -1 and -2 amendments. History of prior meetings. There is no revenue impact. There are no subsequent referrals. WITNESSES Genoa Ingram-Read, Association of Realtors. Emily Cedarleaf, Multnomah Housing Council Of Oregon Steve Hawes, Real Estate Commission GENOA INGRAM-READ, Association Of Realtors: Neither set of amendments 181 is a policy change. There is a glitch in the law that if become inactive you do not need to take the continuing education requirements; that has been addressed. Refers to CEDARLEAF's amendments and specific parts of the amendment. Explains what it does. Refers to property managers on a par with other licensees. 203 EMILY CEDARLEAF Multnomah Housing Council of Oregon: Submits written testimony in support of the bill (EXHIBIT E). Refers to -2 amendments and the problem that the amendments clean up. STEVE HAWES, Deputy Real Estate Commissioner: Should pass. 207 208 SEN. DERFLER moves to ADOPT the SB 473-1 and MOTION: -2 amendments. CHAIR: Hearing no objection the SB 473-1 and -2 VOTE: amendments are ADOPTED. EXCISED: LIM and MCCOY 214 SEN. DERFLER: Not thrilled about the bill. 218 SEN. DUKES: I am not for the bill either. CHAIR: Gives the reservations the committee has. 229 234 HAWES: States the bill is a blessing and a curse. 259 MOTION: SEN. DERFLER moves SB 473, AS AMENDED, to the Floor with a DO PASS recommendation. VOTE · MOTION PASSES. AYES: DERFLER, DUKES and KENNEMER EXCUSED: LIM and MCCOY CARRIER: KENNEMER 278 CHAIR: Closes WORK SESSION on SB 473. 279 CHAIR: Opens WORK SESSION on SB 479.

280 DARRELL FULLER, Committee Administrator: Gives overview of the bill and

the -2 amendments.

WITNESSES: Ray Gribling, Oregon Cemetery Association Cynthia Potter, State Cemetery and Mortuary Board 292 RAY GRIBLING, Oregon Cemetery Association: Submits written testimony in support of the bill. The reservations have been taken care of by the amendments. 303 CYNTHIA POTTER, Executive Director of State Cemetery and Mortuary Board: Have looked the amendments over and worked with the industry to come up with language that was agreeable. They do differ from amendments from Legislative Counsel. I think the amendments that we came up with in our meetings streamline the bill even more. 338 CHAIR: It is workable, but you would prefer it be streamlined? 343 GRIBLING: I see very little difference and explains. Recommends go ahead with the -2 amendments. SEN. DUKES: Feels the board should take their amendments and 356 streamlining to the House committee. 358 MOTION: SEN. DUKES moves to ADOPT the SB 479 -2 amendments. VOTE:. CHAIR: Hearing no objection the SB 479 -2 amendments are ADOPTED. EXCUSED: LIM and MCCOY SEN. DUKES moves SB 479, AS AMENDED, 360 MOTION: to the Floor with a DO PASS recommendation. VOTE: MOTION PASSES. AYES: DERFLER, DUKES and KENNEMER EXCUSED: LIM and MCCOY CARRIER: KENNEMER 370 CHAIR: Closes WORK SESSION on SB 479. 371 CHAIR: Excuses SEN. DERFLER from the hearing. 381 CHAIR: Opens WORK SESSION on SB 480. DARRELL FULLER, Committee Administrator: Provides overview and history 400 of the bill. WITNESSES: Ray Gribling, Oregon Cemetery Association Pete Shepherd, Department of Justice Lucinda J. Potter, State Mortuary and Cemetery Board Diane Basset RAY GRIBLING, Oregon Cemetery Association: Would prefer to respond to 410 the opponents of the bill. TAPE 51, SIDE B PETER SHEPHERD, Department of Justice: Submits written testimony (EXHIBIT A). Our concern is with the appeal and the door-to-door solicitation. Explains areas where they feel changes should be made. 043 GRIBLING: Addresses price list of at-time- of-need sales. LUCINDA POTTER, State Mortuary and Cemetery Board: The information I meetings. The board is not opposed to the changes that are being proposed. GRIBLING: I guess we would object to another agency doing trust State's office. Expands on that fact; it should not go to the board. CHAIR: Are your investigators competent to the audit that would be required here. Also, if I understand, your budget 110 POTTER: We would not be doing audits. Refers to an employee that made allegations regarding the unnumbered contracts and those not being caught by the Secretary of State. SEN. DUKES: Asks GRIBLING why his clients need the bill. 125 GRIBLING: Because of ambiguity in the law in selling pre-need 126 contracts. They are trust funded and there are those that are insurance funded. They were doing it and nobody was aware of it;

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submitted today was a result of

085 accounts. The authority vests with the Secretary of

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has been cut by \$30,000. Questions taking on more work.

that's why we introduced the bill. It was on our initiative last session to register pre-need people.

130 $\,$ SEN. DUKES: Question about salespeople looking at the obituaries then soliciting the grieving family.

150 CHAIR: Clarifies for SEN. DUKES what the provision does.

162 SHEPHERD: Reads from the existing law to further clarify.

149 CHAIR: Both of these?

160 SEN. DUKES: There is something else in the law that allows for these if they are trust funded? Are they on line 44?

170 CHAIR: More work is needed. Want you to work with SHEPHERD.

177 SEN. DUKES: Refers to a personal experience that occurred in 1975.

186 DIANE BASSET: Gives testimony in opposition to the bill; suggests additions.

236 GRIBLING: Refers to existing laws. There are protections there.

238 CHAIR: Asks GRIBLING to work with other parties regarding concerns that have been brought forward and talk further later; see that adequate protections are in place.

240 CHAIR: Closes WORK SESSION on SB 580.

261 CHAIR: Adjourns the meeting at 4:30 p.m.

Submitted by, Reviewed by,

Carol A. Smith Darrell W. Fuller Committee Assistant Committee Administrator

EXHIBIT SUMMARY:

A -- Testimony on SB 480, Pete Shepherd, Department of Justice - 12 pages B -- Proposed SB 266 amendments, Paul Romain - 4 pages C -- Proposed SB 413 amendments, Paul Romain, MCI Telecommunications - 1 page D -- Proposed SB 412 amendments, Ray Gribling, Oregon Automobile Dealers Assn. - 5 pages E -- Proposed SB 473 amendments, Emily Cedarleaf, Multifamily Housing Council - 1 page F -- Proposed SB 462 amendments, Tom Bessonette, Oregon Mutual Insurance -1 page G -- Proposed SB 410-3 amendments, Emily Cedarleaf, Multifamily Housing Council - 1 page H -- Proposed SB 479-2 amendments, Ray Gribling, Oregon Cemetery Assn. - 2 pages I -- Proposed SB 462 amendments, Eileen Rasmussen - 1 page J -- Proposed SB 266 amendments, OLCC - 70 pages