

SB 281 - PH SB 282 - PH SB 161 - PH & WKS

SENATE COMMITTEE ON TRADE AND ECONOMIC DEVELOPMENT

February 2, 1993HRB, State Capitol 8:30 a.m. Salem, OR

Tapes 12 - 14

Oregon Quality Initiative Presentation High Performance Assistance
Oregon Quality Award SB 161 Business Finance Informational Meeting

MEMBERS PRESENT: SEN. JOYCE COHEN, CHAIR SEN. BILL BRADBURY,
PRESIDENT OF THE SENATE SEN. STAN BUNN SEN. SHIRLEY GOLD SEN. JEANNETTE
HAMBY SEN. PEG JOLIN SEN. BILL KENNEMER SEN. JOHN LIM SEN. CATHERINE
WEBBER

STAFF PRESENT: JOSEPH CORTRIGHT, EXECUTIVE OFFICER JERI CHASE,
OFFICE MANAGER

WITNESSES: BOB BAUGH, MANAGER OF PARTNERSHIPS, POLICY AND
PLANNING, ECONOMIC DEVELOPMENT DEPARTMENT TAMI LOHMAN, OREGON QUALITY
INITIATIVE DICK PRINZ, PRESIDENT, SYNEKTRON CORPORATION, OREGON
QUALITY INITIATIVE JOHN RISTOW, OREGON QUALITY
INITIATIVE JEFF MOLATORE, OREGON ADVANCED TECHNOLOGY CENTER JON JAQUA,
ECONOMIC DEVELOPMENT DEPARTMENT MARK HUSTON, ECONOMIC DEVELOPMENT
DEPARTMENT FRANK BRAWNER, OREGON BANKERS ASSOCIATION, STATE
CHARTERED BANKS OF OREGON JOHN BEAULIEU, PRESIDENT,
ORTDC WAYNE EMBREE, DEPUTY DIRECTOR, ORTDC JOHN BURKE, PRESIDENT OF
VIRTUAL CORPORATION

NOTE: These minutes contain materials which paraphrases and/or
summarizes statements made during this meeting. Only text enclosed in
quotation marks reports a speaker's exact words. For complete contents
of the proceedings, please refer to the tapes.

TAPE 12, SIDE A

000 CHAIR COHEN: Convenes meeting at 8:30 a.m.

Quality Initiative SB 281 - High Performance Manufacturing Practices -
Public Hearing SB 282 - Oregon Quality Award - Public Hearing

013 BOB BAUGH: Submits EXHIBIT A. Begins presentation of overheads
EXHIBIT B.

252 DICK PRINZ, PRESIDENT, SYNEKTRON CORPORATION, OREGON QUALITY
INITIATIVE: Begins presentation of overheads EXHIBIT C.

276 JOHN RISTOW, OREGON QUALITY INITIATIVE: Continues presentation
of overheads - EXHIBIT C.

426 PRINZ: Gives background on Synektron.

TAPE 13, SIDE A

041 PRINZ: Continues presentation of overheads.

080 SEN. KENNEMER: Who is co-sponsoring the quality award?

085 TAMI LOHMAN, OREGON QUALITY INITIATIVE: Submits brochure EXHIBIT D.

PRINZ: Continues.

125 SEN. JOLIN: Do you charge a membership fee?

PRINZ: Not yet.

SEN. JOLIN: Do you have an on-going relationship with AOI or other organizations?_

144 JEFF MOLATORE, OREGON ADVANCED TECHNOLOGY CENTER: Testifies about public involvement in Oregon Quality Initiative. Answers questions from the committee.

260 BOB BAUGH: Concludes presentation by Oregon Quality Initiative. Discusses tie-in to Governor's budget.

367 JOE CORTRIGHT: Overviews SB 281 (EXHIBIT E), SMS (EXHIBIT F), and Fiscal Impact Statement (EXHIBIT G).

BAUGH: Discussion.

CHAIR COHEN: The committee will review the bill and return for work session. 462 CORTRIGHT: Overviews SB 282 (EXHIBIT H), SMS (EXHIBIT I), and Fiscal (EXHIBIT J).

TAPE 12, SIDE B

046 BAUGH: Prefers to leave the language of the bill open and left up to the department. Supports bill as presented.

CHAIR COHEN: Agrees.

SB 161 - Oregon 1988 Games Commission - Public Hearing and Work Session

115 CORTRIGHT: Overviews SB 161 (EXHIBIT K), SMS (EXHIBIT L).

MOTION: SEN. GOLD moves SB 161 to floor with a do pass recommendation.

VOTE: All members vote aye (Sen. Bradbury excused).

Business Finance Presentation

154 JON JAQUA, ECONOMIC DEVELOPMENT DEPARTMENT: Begins presentation on small business finance in Oregon.

177 MARK HUSTON, ECONOMIC DEVELOPMENT DEPARTMENT: Begins presentation of business finance programs (OBDF, Capital Access Program, Entrepreneurial Development Loan Fund). Submits OBDF Highlights and overview (EXHIBITS M and N). -Answers questions from committee. -Gives overview of fund loans and how they work -Default rate is about 5-6%.

TAPE 13, SIDE B

057 JAQUA: Very supportive of program.

077 HUSTON: Begins presentation on Capital Access Financing Program (EXHIBIT O).

181 JAQUA: Discusses severely affected communities.

220 HUSTON: Begins presentation on Entrepreneurial Development Loan Fund (EXHIBIT P).

229 RECESSED (FOR FIRE ALARM) at 10:10 a.m.

230 RECONVENED at 10:25 a.m.

231 HUSTON: Continues presentation of EXHIBIT P.

284 FRANK BRAWNER, OREGON BANKERS ASSOCIATION, STATE CHARTERED BANKS OF OREGON: Begins presentation on banking finance. Regarding Capital Access Program, banks are becoming enthusiastic. It took a while to convince banks in Michigan. Other states (Massachusetts and New York) are looking to implement similar programs. Oregon ranks in the top four in terms of safety and bank health.

TAPE 14, SIDE A

030 BRAWNER: Continues presentation and discussion on Capitol Access Program.

125 JOHN BEAULIEU, PRESIDENT, ORTDC: Introduces self.

WAYNE EMBREE, DEPUTY DIRECTOR, ORTDC: Presents overheads (EXHIBIT Q).

223 BEAULIEU: Reviews NCN and ASTI (from EXHIBIT Q).

313 JOHN BURKE, PRESIDENT OF VIRTUAL CORPORATION: Describes association with ORTDC.

472 CHAIR COHEN: Adjourns meeting at 11:05 a.m.

Transcribed by,

Julie Muñiz

EXHIBIT SUMMARY

EXHIBIT A - Testimony on SB 281, Bob Baugh, 12 pages EXHIBIT B
- Overheads on SB 281, Bob Baugh, 16 pages EXHIBIT C - Overheads
on SB 282, John Ristow, 11 pages EXHIBIT D - Brochure, Tami Lohman, 2
pages EXHIBIT E - SB 281, Staff, 2 pages EXHIBIT F - SB 281 SMS,
Staff, 2 pages EXHIBIT G - SB 281 Fiscal, Staff, 1 page EXHIBIT H
- SB 282, Staff, 1 page EXHIBIT I - SB 282 SMS, Staff, 2 pages
EXHIBIT J - SB 282 Fiscal, Staff, 1 page EXHIBIT K - SB 161,
Staff, 1 page EXHIBIT L - SB 161 SMS, Staff, 1 page EXHIBIT M - SB
161 Fiscal, Staff, 1 page EXHIBIT N - OBDF Overview, Mark Huston, 4
pages EXHIBIT O - CAP Overview, Mark Huston, 3 pages EXHIBIT P
- EDLF Overview, Mark Huston, 3 pages EXHIBIT Q - ORTDC Overview,
Wayne Embree, 13 pages