

SB 85 - PH

SENATE COMMITTEE ON TRADE AND ECONOMIC DEVELOPMENT

February 18, 1993 HRB, State Capitol 8:30 a.m. Salem, OR

Tapes 30-33

Informational Meeting Business/Small Business Presentation SB 85 -
International Trade Division Fees

MEMBERS PRESENT: SEN. JOYCE COHEN, CHAIR SEN. BILL BRADBURY,
PRESIDENT OF THE SENATE SEN. STAN BUNN SEN. SHIRLEY GOLD SEN. PEG JOLIN
SEN. BILL KENNEMER SEN. JOHN LIM SEN. CATHERINE WEBBER

MEMBERS EXCUSED: SEN. JEANNETTE HAMBY

STAFF PRESENT: JOSEPH CORTRIGHT, EXECUTIVE OFFICER JERI CHASE,
OFFICE MANAGER

WITNESSES: JON JAQUA, INTERIM DIRECTOR, ECONOMIC DEVELOPMENT
DEPARTMENT GLENN FORD, DIRECTOR, INTERNATIONAL TRADE DIVISION, ECONOMIC
DEVELOPMENT DEPARTMENT JEFF PADDEN, PUBLIC POLICY ASSOCIATES BOB BAUGH,
ECONOMIC DEVELOPMENT DEPARTMENT

NOTE: These minutes contain materials which paraphrases and/or
summarizes statements made during this meeting. Only text enclosed in
quotation marks reports a speaker's exact words. For complete contents
of the proceedings, please refer to the tapes.

TAPE 30, SIDE A

010 CHAIR COHEN: Convenes meeting at 8:35 a.m.

International Trade Division Overview

012 JON JAQUA: EDD Program Overview continues.

019 GLENN FORD: Begins overview of International Trade Division and
other trade entities operating within the World Trade Center (the Small
Business International Trade Program - from SB DC Network, International
Trade Institute, and Oregon Department of Agriculture). We work with
all of these programs to deliver services to businesses at their
different stages of export readiness.

093 Committee discussion.

SB 85 - International Trade Division Fees - Public Hearing

300 FORD: Overviews SB 85 (EXHIBIT A). SMS submitted as EXHIBIT B;
Fiscal Impact submitted as EXHIBIT C.

364 Committee discussion.

400 FORD: Presents amendments to SB 85 (EXHIBIT D).

Small Business Evaluation

461 JAQUA: Overviews background of Small Business Evaluation Process.

470 JEFFREY PADDEN: Begins presentation of Final Small Business Evaluation (Executive Summary submitted as EXHIBIT E; Full Report submitted as EXHIBIT F). Begins overhead presentation (EXHIBIT G).

TAPE 31, SIDE A

030 PADDEN: Continues presentation of EXHIBITS E, F, and G.

TAPE 30, SIDE B

030 PADDEN: Continues presentation of EXHIBIT G.

TAPE 31, SIDE B

030 PADDEN: Continues presentation of EXHIBIT G.

TAPE 32, SIDE A

030 Committee discussion of small business evaluation presentation.

285 JAQUA: Begins presentation of "Small Business Strategy for Oregon" (EXHIBIT H).

Discussion of technology transfer funding.

TAPE 33, SIDE A

030 JAQUA: Continues presentation of EXHIBIT H.

053 BOB BAUGH: Discusses technology upgrade and transfer.

075 Concluding discussions on small business evaluation and strategy.

170 CHAIR COHEN: Adjourns meeting at 11:10 a.m.

Submitted by,

Jeri Chase

EXHIBIT SUMMARY

EXHIBIT A - SB 85, submitted by Joe Cortright, 1 page

EXHIBIT B - Staff Measure Summary, submitted by Joe Cortright, 2

pages

EXHIBIT C - Fiscal Impact Statement, submitted by Joe Cortright, 1 page

EXHIBIT D - Proposed Amendments to SB 85, submitted by Jon Jaqua, 2 pages

EXHIBIT E - Oregon Small Business Services Evaluation - Executive Summary, submitted by Jeff Padden, 9 pages

EXHIBIT F - Oregon Small Business Services Evaluation - Final Report, submitted by Jeff Padden, 142 pages

EXHIBIT G - Oregon Small Business Evaluation - Legislative Briefing, submitted by Jeff Padden, 31 pages

EXHIBIT H - Small Business Strategy for Oregon, submitted by Jon Jaqua, 18 pages