Senate Trade & Econ. Dev. Committee February 25, 1993 Page 1

SB 124 - PH

SENATE COMMITTEE ON TRADE AND ECONOMIC DEVELOPMENT

February 25, 1993 HRB, State Capitol 8:30 a.m. Salem, OR

Tapes 38-39

Economic Development Department Overview - Regional Strategies Program Presentation of Regional Strategies Program Evaluation Regional Strategies Program Changes

MEMBERS PRESENT: SEN. JOYCE COHEN, CHAIR SEN. STAN BUNN, VICE-CHAIR SEN. SHIRLEY GOLD SEN. PEG JOLIN SEN. BILL KENNEMER SEN. JOHN LIM SEN. CATHERINE WEBBER

MEMBERS EXCUSED: SEN. BILL BRADBURY, PRESIDENT OF THE SENATE SEN.

JEANNETTE HAMBY

STAFF PRESENT: JOSEPH CORTRIGHT, EXECUTIVE OFFICER JERI CHASE, OFFICE MANAGER

WITNESSES: JON JAQUA, INTERIM DIRECTOR, ECONOMIC DEVELOPMENT JOAN RUTLEDGE, ACTING MANGER, REGIONAL STRATEGIES PROGRAM, ECONOMIC DEVELOPMENT DEPARTMENT BRANDON ROBERTS, BRANDON ROBERTS & POLICY ASSOCIATES RICK WILLIAMS, R&R POST & POLE RON BINGAMAN, BIO-PRODUCTS INTERNATIONAL HOWARD BROMAN, ROSE-FLEX JEWELRY COMPANY LAWRENCE KAPUSTSKA, ECOLOGICAL PLANNING AND TOXICOLOGY, INC. MARY PEARMINE, MARION COUNTY COMMISSIONER WES SINE, KLAMATH COUNTY COMMISSIONER KEITH MILLER, LINN-BENTON REGIONAL STRATEGY

NOTE: These minutes contain materials which paraphrases and/or summarizes statements made during this meeting. Only text enclosed in quotation marks reports a speaker's exact words. For complete contents of the proceedings, please refer to the tapes.

TAPE 38, SIDE A

O00 CHAIR COHEN: Convenes meeting at 8:30 a.m. Announces that hearings on SB 123, 125, 126, and SB 82 will be heard on Tuesday, March 2, due to the 10:00 a.m. Senate Floor Session. Economic Development Department - Regional Strategies Program Overview Presentation of Regional Strategies Program Evaluation SB 124 (Regional Strategies Program Changes) - Public Hearing

047 CORTRIGHT: Presents SB 124 (EXHIBIT A) and Staff Measure Summary on SB 124 (EXHIBIT B).

086 SEN. BUNN: Concerned about contiguous counties and portions of

- counties that did not "fit" with the rest of the county i.e., specifically, coastal portions of Lane County.
- JOAN RUTLEDGE: Presents written testimony (EXHIBIT C). Also submits background information (EXHIBIT D).
- 200 BRANDON ROBERTS: Begins presentation of testimony (EXHIBIT E). Submits and reviews Regional Strategies Evaluation (Volumes I and II) (EXHIBIT F).
- CHAIR COHEN: Discuses accountability.
- 450 ROBERTS: Continues presentation of EXHIBIT E.
- TAPE 39, SIDE A
- 030 ROBERTS: Continues presentation of EXHIBIT E. -Discusses measurements -Regional Strategies
- 130 CHAIR COHEN: Should we charge a fee for the service of technical assistance?
- ROBERTS: The policy is a good one; to encourage partnership, I would like to see the local entities match with cash.
- 140 ROBERTS: Continues presentation of EXHIBIT E.
- 180 SEN. KENNEMER: Implementation of the plan seems to require an administrative increase. How many people would you see at the state level for this?
- 185 ROBERTS: I believe that any increase in administration would be at the local level.
- 200 SEN. KENNEMER: Does EDD agree with that analysis?
- 202 JAQUA: Yes.
- 213 CORTRIGHT: EDD reports there were 2398 jobs created from this program. Was your evaluation able to verify that?
- 218 ROBERTS: Those estimates were not available at the time we did our evaluation. CORTRIGHT: How effective do you think the program was in creating family wage jobs?
- 225 ROBERTS: Not particularly effective. We believe that's because the regions were trying to satisfy too many objectives.
- 240 CHAIR COHEN: Did they make any head way in getting there? How?
- 248 ROBERTS: Several regions did excellently in the effectiveness of their process of economic development. Others got off to a slow start.
- CORTRIGHT: Is there anything you've learned in your evaluation about the kinds of strategies that are most effective in creating family wage jobs?
- 285 ROBERTS: No.

- 310 SEN. KENNEMER: If there were 2300+ jobs created, what was the average wage of those jobs?
- 312 RUTLEDGE: The majority of those were not family wage jobs. I can't tell you the average wage without going through the data again.
- 327 SEN. LIM: Were the jobs created temporary/seasonal/permanent? Will they stop when the funding stops?
- 343 RUTLEDGE: We are also concerned. These figures do not reflect temporary jobs.
- 366 JAQUA: Many of these strategies have not created the jobs that we hoped they would. It is very difficult to measure the job creation impacts of many of these strategies.
- 396 SEN. KENNEMER: If we spent \$44 million and created approximately 2400 jobs, that is a cost of \$18,000 per job. How do those numbers compare with other job creation programs?
- 400 ROBERTS: It's hard to estimate. I've seen job costs as low as \$4000-5000 per job. Some are as high as \$50,000 per job.
- 460 KEITH MILLER: Begins testimony on benefits of Regional Strategies Program. Submits brochure on Linn-Benton Regional Strategy (EXHIBIT G) and Regional Strategy Overview Information (EXHIBIT H).

TAPE 38, SIDE B

- 049 RICK WILLIAMS: Testifies in support of the Regional Strategy Program.
- 075 RON BINGAMAN: Testifies in support of the Regional Strategy Program.
- 097 HOWARD BROMAN: Testifies in support of the Regional Strategy Program.
- 144 LAWRENCE KAPUSTKA: Testifies in support of the Regional Strategy Program.
- 230 CHAIR COHEN: Are these funds from grants?
- 232 MILLER: In Round I, re-payment was required if they were successful. This was a regional decision.
- 242 MARY PEARMINE: Testifies in support of the Regional Strategies Program.
- 273 WES SINE: Testifies in support of the Regional Strategies Program. Submits "Results of Regional Strategies Funded Programs/Projects in Klamath County" (EXHIBIT I).

Discussion between committee, SINE, and PEARMINE.

TAPE 39, SIDE B

- 030 Discussion between committee, SINE, and PEARMINE continues
- O44 CHAIR COHEN: Adjourns meeting at 10:10 a.m.

Submitted by,

Julie Muñiz

EXHIBIT SUMMARY

EXHIBIT A - SB 124, Staff, 4 pages EXHIBIT B - SB 124 SMS, Staff, 3 pages EXHIBIT C - Overview of Regional Strategies, Joan Rutledge, 5 page EXHIBIT D - Regional Strategies background, Joan Rutledge, 23 pages EXHIBIT E - Testimony on SB 124, Brandon Roberts, 11 pages EXHIBIT F - Regional Strategies Evaluation, Brandon Roberts, 270 pages EXHIBIT G - Linn-Benton Regional Strategy, Keith Miller, 2 pages EXHIBIT H - Regional Strategy Summary, Keith Miller, 24 pages EXHIBIT I - Klamath County Results, Wes Sine, 1 page